



How We B

We know the why, here's the how

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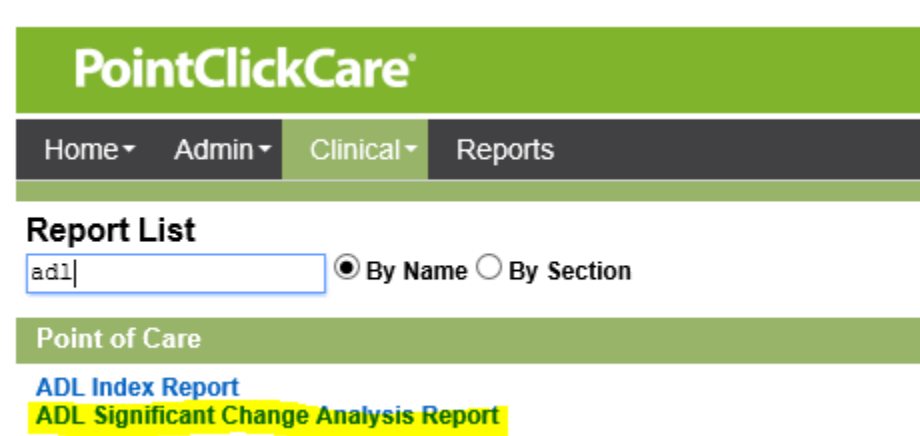
Purpose

Guideline and instructions on ways to identify those long term care residents who could benefit from therapy to improve quality of life, decrease falls, improve strength, improve/maintain function, and ADL participation; consequently improving facility Quality Measures and Outcomes.

ADL Significant Change Analysis Report

PCC → Clinical → Reports

- You can pick up for declines AND improvements
- Verify the payer with Business office
- Caveats:
 - Some United plans require authorization.
 - Hospice TYPICALLY defaults to Part B. It's a misconception that if a patient has hospice you CANNOT do Part B. YOU CAN! Just make sure therapy and hospice are billing different codes.
 - Ensure there are no patient copays, and if there are, let the POA know up front.



Resident	Period	RU54V	RU54H	Bed	Transfer	Walking in Room	Walking in Corridor	Locomotion on Unit	Locomotion off Unit	Dressing/Grooming	Eating	Toilet Use	Personal Hygiene	Bathing	Urinary Continence	Bowel Continence
[Redacted]	Week 1	0.00	4.00	0.00	0.00	1.00	0.00	0.00	0.00	1.00	1.00	0.00	1.00	3.70	0.00	0.00
	Week 2	0.00	4.00	0.00	0.00	1.00	0.00	0.00	0.00	1.00	1.40	1.00	1.00	3.50	1.00	0.00
	Week 3	2.00	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	-0.10	0.00	-0.10	+0.00
	Week 4	2.14	4.29	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	0.00	-0.10	0.00	-0.10	+0.00
	Difference	-0.70	-0.10	0.00	-0.10	-0.10	-0.10	-0.40	0.00	-0.10	0.00	-0.10	0.00	+0.20	-0.10	+0.00
	Category	Decline	Decline	Same	Decline	Decline	Decline	Decline	Same	Decline	Same	Improve	Decline	Improve	Decline	Improve

Screens

- Clinicians will perform routine and requested screens/consultations received verbally, in writing or based on an assessment schedule (MDS, Care Plan, etc.) The clinician will document the results of the screen/consultation and provide feedback to referral sources. –Screens Postette
- Consultations should have documentation in the clinical record to support the need for a therapy consultation (i.e. change in condition).

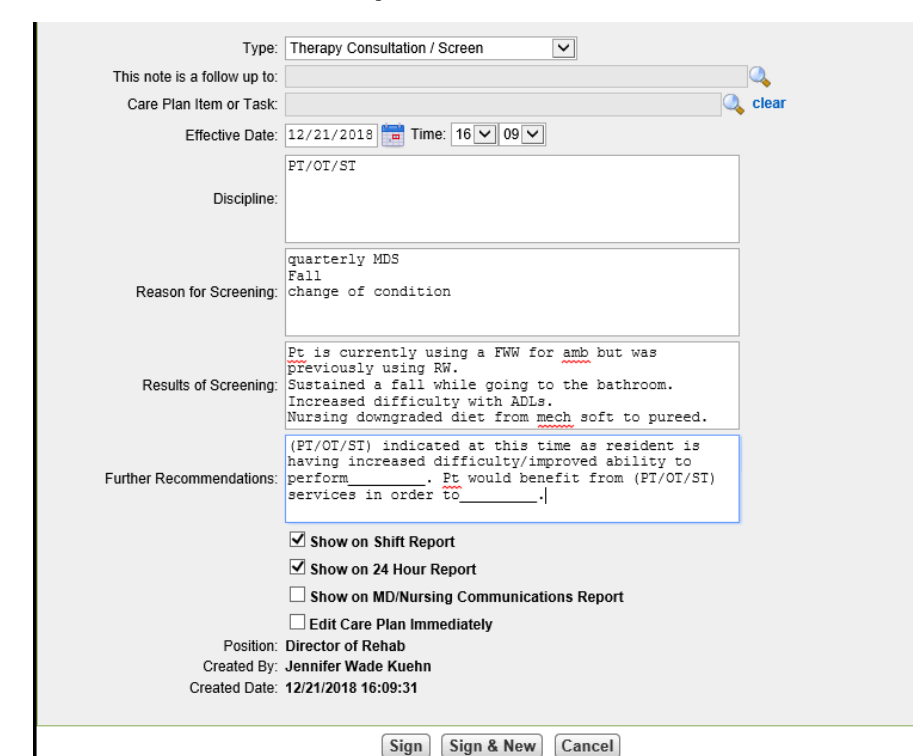
Rooms	Q1 (Jan, Feb, March)	Q2 (April, May, June)	Q3 (July, Aug, Sept)	Q4 (Oct, Nov, Dec)
MCU (801-809)	Katie	Allie	Caroline	Kinga
MCU (810-817)	Caitlin	Kinga	Allie	Caroline
MCU (818-826)	Emelee	Katie	Kinga	Allie
Longs (713-730)*	Anthony	Sarah P.	Caitlin	Katie
Ruby (700-708)	Frankie	Emelee	Sarah P.	Caitlin
Ruby (709-712) & MV (742-746)	Sarah P.	Anthony	Emelee	Sarah P.
MV (734-741 AND 761)	Caroline	Frankie	Anthony	Emelee
MV (731-733) and RB (747-752)	Kinga	Caitlin	Frankie	Anthony
Rainbow (753-760)	Allie	Caroline	Katie	Frankie

*larger due to skilled rooms

Screens in PCC

PCC → Resident → PR → New → Therapy Screen

- Therapists can screen for ALL 3 disciplines (PT/OT/ST)
- Get input from nurses/CNAs but also lay eyes on the resident
- Look for self isolation, decreased participation in meals/activities, and ROM
- Screens should ONLY take 5 minutes to determine YES/NO for therapy so there SHOULD NOT be an impact on productivity
- Financial opportunity for reimbursement



Where else to Look?

- Referrals from Nursing staff
- Risk Management
- Skins and Weight: weight loss, positioning
- QAPI meetings: B&B, falls, weight loss...
- Restorative Nurses
- Change of condition note/e-interact
- Social Workers: sometimes families will request therapy in care conferences
- Other disciplines in therapy: encourage open communication between therapists to refer to each other!

Pitfalls

- “They were just on therapy” or “therapy can’t do anything”
- They have dementia...
 - Eval only
- We did that, they never got better
 - No buy-in from staff members
- “That’s just how they are”
 - They are on hospice

How to Avoid Pitfalls

- Get the right people, on the right seat
- Communicating between management AND floor staff
- Floor staff to floor staff communication
- It’s not about getting them to their prime, it’s about aging with dignity
- Have a CLEAR vision
- Does your staff have the tools to do their job?
- Get buy in from the WHOLE facility!
- Try again, and again... Then try something else.
- Motivating factors for the patient AND staff: Food? Compensation? Competition? or Compassion?

Impact on QMs and Financials

Revenue	Part B	Total
July 1-Dec 31 2017	\$319,439	\$518,711
July 1-Dec 31 2018	\$477,023	\$826,774
Percent growth	149%	159%

Measure Description	2016	2018
SR Mod/Severe Pain (S)	63	57
SR Mod/Severe Pain (L)	43	26
Hi-risk pressure Ulcer	52	23
Falls with major injury	64	50
Antianxiety/Hypnotic Prev	58	24
Anxiety/Hypnotic %	18	3
Behav Sx affect others	54	42
UTI	27	0
Catheter insertion/Lft bladder	40	0
Increased ADL Help	78	40